# Poyner Spruill<sup><sup>uv</sup></sup>

# Bo Dempster

# PARTNER

## t: 919.783.1016

Bo represents institutional lenders of all types as well as real estate developers, owners and operators in connection with acquisition, development, permitting, and construction of commercial real estate projects.



OFFICE LOCATION 301 Fayetteville St., Suite 1900 Raleigh, NC 27601 P.O. Box 1801 Raleigh, NC 27602

**JURISDICTIONS LICENSED** North Carolina

"We are here because of our clients, not the other way around."

# BIOGRAPHY

Bo has over 20 years of business and professional experience, working with a large number and wide variety of clients, crossing both geographic and industry lines. He has represented a number of business and institutional clients with respect to planning and execution of acquisition and growth strategies, and has worked with companies seeking to divest themselves of business lines or navigating foreclosures and business shut downs.

Bo works with both business owners and boards of directors, advising on a variety of business matters and liability concerns. He has represented many financial institutions and private investors with respect to all types of lending, including real estate secured loans, asset-based loans, mezzanine financing, equity participations, syndications, securitized loans, tax credit financing, and more. Likewise, he has represented owners and borrowers in similar transactions. Bo represents real estate developers, owners and operators in connection with acquisition, development, permitting and construction of commercial real estate projects.

## AREAS OF FOCUS

#### FINANCIAL SERVICES

- Represents financial institutions, investors, owners and borrowers in a wide variety of financial matters
- Represents lenders and borrowers in real estate secured loans, asset-based loans, and securitized loans
- Represents clients in mezzanine financing, equity participations, syndications, tax credit financing, and other transactions

#### REAL ESTATE DEVELOPMENT

- Represented investor group in negotiation and North Carolina sale of office park valued at over \$70 million
- Represented lead participating bank in \$85 million construction/permanent loan on a regional mixed use project
- Represented investor group in acquisition of multiple tax credit/low-income housing properties and qualification and financing of the same with HUD
- Represented developer/owner in a property "rollup" transaction, equity raise, and \$100 million securitized financing
- Represented client in acquisition, development, and permitting of \$75 million medical office facility
- Represented private investors in acquiring and developing \$30 million medical office facility including a private placement capital raise and taxable bond financing
- Represented multi-state retail client in negotiating and closing \$100 million working line of credit

#### CREDENTIALS

#### EDUCATION

Wake Forest University School of Law, J.D., 1990

University of North Carolina at Chapel Hill, B.A., 1987

#### NOTABLE ACCOMPLISHMENTS

Recognized in The Best Lawyers in America (Corporate and Real Estate Law), 2008-2017, 2021, 2023-2025; (Banking and Finance Law) 2013-2017, 2021, 2023-2025; (Mergers and Acquisitions Law) 2024-2025; (Project Finance Law) 2024-2025

Recognized in Business North Carolina Magazine's "Legal Elite" (Business Law), 2007-2008, (Corporate), 2012-2014, (Real Estate) 2014-2015, 2018, and 2024-2025

Ranked among Super Lawyers magazine's North Carolina "Super Lawyers" Business and Corporate Law, 2006-2007, Real Estate, 2009, 2012-2013, 2018, and 2025

Greater Raleigh Chamber of Commerce, Leadership Raleigh Hall of Fame, 2013 Prevent Child Abuse, NC ,Volunteer Leadership Award, 2008 Named one of the "40 under 40" honorees by the Triangle Business Journal, 2001 Ranked among "Impact 100" by Business Leader Magazine, 1999

#### **PROFESSIONAL & COMMUNITY ACTIVITIES**

Greater Raleigh Chamber of Commerce; General Counsel (2006 – 2007; 2015 – 2017); Executive Committee (2006 – 2007; 2015 – 2017); Board Nominating Committee (Chair, 2016; Member 2015, 2016, 2018 and 2019); Board of Directors (1995 – 1996; 2006 – 2009; 2015 – 2017) Downtown Raleigh Alliance, Inc.; Chairman (2011 – 2012); Vice Chairman (2010 – 2011); General Counsel (2015 – Present); Executive Committee (2010 – Present); Board of Directors (2009 – Present) University of North Carolina, Chapel Hill; Member, Board of Visitors (2017 – Present) Ravenscroft School; Board of Trustees (2011 – 2014) Wake County Boys and Girls Clubs; Executive Committee (2011 – 2012); Chair, Breakfast of Champions (2011); Board of Directors (2007 – 2019) Prevent Child Abuse, NC; President (1999; 2007 – 2008); Board of Directors (1999 – 2008) American Heart Association; Heart Ball, Live Auction Chair (2012) Capital City Club; Board of Directors (2009 – 2010) North Carolina Bar Association; Wake County Bar Association; Member (1990 – Present)