# Poyner Spruill<sup><sup>uv</sup></sup>

# Dan Cahill

### PARTNER

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Dan is the firm's Managing Partner. He is also a Certified Mediator and the firm's assistant general counsel and loss prevention partner.



OFFICE LOCATION 301 Fayetteville St., Suite 1900 Raleigh, NC 27601 P.O. Box 1801 Raleigh, NC 27602

**JURISDICTIONS LICENSED** North Carolina

"Our ultimate objective for our client, whether for a Fortune 500 company, regional bank, or family-owned business, is to help them plan for success into the next generation. We honor our client's current and past leaders and look forward to building bonds with their future leaders."

#### BIOGRAPHY

Dan is a life-long Raleigh resident. Since 1994, he has been representing diverse clients, including large corporations, banks and farm credit institutions, closely-held businesses, local governments, and individuals in all types of commercial disputes in state and federal court, and through alternative dispute resolution. In that time, Dan spent eight years working in-house with a large international construction materials company as a staff attorney in their legal department. He also spent time seconded to a mortgage subsidiary of a large commercial bank with a national presence.

This experience lends to his ability to understand clients' business needs and advocate for them as both a litigator and from a management perspective.

Dan focuses his practice on complex commercial disputes, representing banks and financial institutions in all types of litigation, including lender liability claims. He devotes a portion of his practice to serving as a mediator and providing professional liability defense for lawyers and architects. Dan enjoys his representation of commercial landlords on all aspects of their operations.

#### AREAS OF FOCUS

#### LITIGATION

Savage v. Zelent, 243 N.C. App. 535, 777 S.E.2d 801 (2015), disc rev. denied, 782 S.E.2d 898 (N.C. 2016) – We represented Mr. Savage in having a Scottish judgment recognized and enforced in North Carolina. Mr. Savage obtained a judgment for \$225,025.37 (£148,516.75) in Inverness Sheriff Court in Scotland under the Family Law (Scotland) Act of 2006. Ms. Zelent had filed suit in Scotland, alleging she sustained economic disadvantage as a result of her relationship with Mr. Savage. The Scottish court ruled against her and awarded a judgment in favor of Mr. Savage for the fees and expenses he incurred in defending the suit. After Ms. Zelent moved to North Carolina, Mr. Savage sought to domesticate the judgment in North Carolina. The trial court ruled in favor of Mr. Savage, holding that the Scottish judgment should be recognized and enforced in North Carolina under the North Carolina Uniform Foreign-Country Money Judgments Recognition Act. Ms. Zelent appealed to the Court of Appeals in a case of first impression in North Carolina. Following oral argument, the Court of Appeals affirmed the trial court decision in a 3-0 published decision. Ms. Zelent filed a petition for discretionary review with the North Carolina Supreme Court, which was denied.

*Pete Fortner, PLLC v. Koonce, Wooten & Haywood, LLP,* 713 S.E. 2nd 793 (2011) – We successfully represented an accounting firm in a suit by a competitor for claims including tortious interference with contract and unfair trade practices. The trial court initially dismissed three claims and later granted summary judgment on the tortious interference and unfair trade claims. The North Carolina Court of Appeals unanimously affirmed the trial court.

*North Carolina Department of Transportation v. Martin Marietta Materials, Inc.* (2005) – Obtained verdict in excess of \$3 million for landowner in highway condemnation action.

*P.R. Chunk, Inc. v. Martin Marietta Materials, Inc.* (2004) – Co-counsel for Martin Marietta in patent royalty dispute where plaintiff initially sought \$496,000,000. Jury awarded plaintiff \$0. Trial verdict affirmed by Fourth Circuit Court of Appeals. *P.R. Chunk, Inc. v. Martin Marietta Materials, Inc.,* 2006 U.S. App. LEXIS 5812 (4th Cir. 2006).

#### CREDENTIALS

#### **CERTIFICATIONS & SPECIALIZATIONS**

NC Dispute Resolution Commission Certified Mediator - Superior Court

#### EDUCATION

Wake Forest University School of Law, J.D., 1994

University of North Carolina, B.A. in Public Policy Analysis, 1989

## NOTABLE ACCOMPLISHMENTS

Recognized on the "Managing Partner to Watch" list by North Carolina Lawyers Weekly, 2023 Recognized in Business North Carolina's Power List of the state's most influential business leaders in 2021-2023.

Recognized in Business North Carolina magazine's "Legal Elite" (Litigation), 2009 – 2010, 2014 and 2018

AV Rated, Martindale Hubbell®

Ranked among Super Lawyers magazine's North Carolina "Super Lawyers" (Business Litigation), 2010-2019

Recognized as "2010 Law Impact Leader" by Business Leader magazine

Recognized in The Best Lawyers in America® (Commercial Litigation), 2014-2025

Panelist, SCG Legal Annual Meeting—Law Firm Leaders Panel, September 2022

Panelist, Raleigh Chamber Women's Leadership Conference—Retaining Female Leadership, May 2021 Presenter, Raleigh Chamber Emerging Leaders Forum, February 2021

Panelist, Attorneys' Liability Assurance Society (ALAS) New General Counsel Conference, October 2020 Panelist, North Carolina Association of Defense Attorneys Winter Workshop—Business Case for Diversity, January 2020

# **PROFESSIONAL & COMMUNITY ACTIVITIES**

Raleigh Chamber Board of Directors 2018-present; General Counsel 2019-2020; Treasurer 2020-2021; Chair-Elect 2021-2022; Chair 2022-2023

National Association of CEOs, Member 2017-present

St. Michael's Episcopal Church, Vestry 2016-2019; Junior Warden 2019

The Green Chair Project, Board of Directors 2020-present

Note in the Pocket, Board of Directors 2013-2018

St. Timothy's School, Board of Trustees 2012-present

Campbell Law School Mentorship Program 2021-present

Artspace, Board of Directors, 2009 – 2015; Chair 2012-2013

Raleigh Chamber Leadership Raleigh Graduate, Class of 2006

North Carolina Association of Defense Attorneys

Defense Research Institute (DRI)

North Carolina Bar Association