

# Samuel W. Johnson

**PARTNER**

**ROCKY MOUNT, NC**

t: 252.972.7118

**RALEIGH, NC**

t: 919.783.2889

Sam is a business attorney who advises clients primarily regarding corporate, real estate, and general business matters. He is an advocate for economic development in North Carolina and regularly assists new organizations coming into the state.



**OFFICE LOCATIONS**

1151 Falls Road, Suite 1000  
Rocky Mount, NC 27804

301 Fayetteville St., Suite 1900  
Raleigh, NC 27601

P.O. Box 1801  
Raleigh, NC 27602

**JURISDICTIONS LICENSED**

North Carolina

*“I have been very fortunate to work with some very creative, innovative and energetic clients, and I enjoy assisting our clients in analyzing and handling a matter to help them achieve their goals. ”*

## **BIOGRAPHY**

Sam represents business entities with respect to corporate and other entity structure, organization and capitalization issues, mergers and corporate reorganizations, purchase and sale of businesses, economic development incentive agreements, contract negotiation and drafting, asset based and non-asset based financing, commercial real estate purchase, sale and financing, and multi-state and interstate transactions.

## **AREAS OF FOCUS**

### **OUTSIDE GENERAL COUNSEL SERVICES**

- Manages the relationship with and provides general counsel to medium to large privately-held companies in a wide range of businesses
- Coordinates and directs the provision of specialized legal services

### **ECONOMIC DEVELOPMENT**

- Negotiations of economic development incentive agreements for companies and for governmental and other economic development agencies and entities

### **BUSINESS ORGANIZATIONS & TRANSACTIONS**

- Commercial real estate: purchase, sale and financing
- Asset-based and non-asset-based financing
- Corporate and other entity structure, organization and capitalization issues
- Mergers and corporate reorganization
- Purchase and sale of businesses
- Contract negotiation and drafting
- Multi-state and interstate transactions

## **CREDENTIALS**

### **EDUCATION**

Duke University School of Law, J.D., 1972

Duke University, B.A., 1969

### **NOTABLE ACCOMPLISHMENTS**

North Carolina Bar Association's Citizen Lawyer Award, 2015

Ranked in Business North Carolina magazine's "Legal Elite" (Corporate) 2015

Recognized in The Best Lawyers in America® 2025 Lawyer of the Year for Closely Held Companies and Family Businesses Law; (Corporate Law) 2013-2019, 2021, 2023-2025; (Closely Held Companies and Family Business Law) 2023-2025; (Business Organizations) 2023-2025; (Mergers and Acquisitions Law) 2024-2025

2006 Rocky Mount Area Chamber of Commerce's Distinguished Citizen Award

2008 Boy Scouts of America\* Distinguished Citizen Award (Tar River District)

**PROFESSIONAL & COMMUNITY ACTIVITIES**

Seventh Judicial District Bar Association

Nash-Edgecombe Bar Association

North Carolina Bar Association, Business Law Section

Futrell-Mauldin Community Foundation

American Bar Association, Business Law Section

Fellow, American Bar Foundation